WSCA-NASPO Fact Sheet
Buying Green Products on WSCA-NASPO’s MRO Contract with Fastenal

WSCA Contact
Gail Burchett, Purchasing Division
Nevada Department of Administration
Tel: (775) 684-0172
gburchett@admin.nv.gov

Fastenal Contact
Melissa Puchalla
Director of Product Compliance
Tel: (507) 453-8981
mpuchall@fastenal.com

Robert Spence
Small Business Liaison Office & Supplier Diversity Manager
rspence@fastenal.com

Introduction
Many states, local governments, and other public facilities purchase a wide variety of goods that are designed to help them maintain, repair, and operate their buildings and grounds. These Facilities Maintenance, Repair and Operations (MRO) products include cleaning supplies, hand soaps, paints and coatings, lighting and HVAC equipment, batteries, trash bags, janitorial paper products, and more. This fact sheet describes how users of the NASPO-WSCA Facilities MRO contract with Fastenal can easily identify products that have verifiable environmental benefits. This includes items with third-party green certifications, recycled content, etc.

On March 1, 2011, the Western States Contracting Alliance (WSCA) awarded Facilities MRO contracts to several companies. These cooperative price agreements are used extensively by public agencies throughout the United States and have an expiration date of February 28, 2017. Three of the awardees can offer products in all MRO categories (including facilities maintenance products, lighting products, industrial supplies and tools) to public agencies in all participating states. The three national WSCA-NASPO MRO contract awardees include: Fastenal, Grainger Industrial Supply, and MSC Industrial Supply. In addition, four contracts were awarded to companies that can offer a limited number of products (such as energy-efficient lighting equipment) to specific states.

How Fastenal Designates a Green Product
Fastenal explains its approach to designating green products in the following statement:

The term “environmentally preferable” describes products or services that have a lesser or reduced effect on human health and the environment versus competing offerings that serve the same purpose. All of the environmentally preferable products on fastenal.com are identified with
the designation of “green” and the green leaf symbol displayed to the right. This symbol indicates green products that are either third-party certified or non-certified, but it does not represent a certification of its own. Our goal is to identify environmentally preferred products and provide supporting details, so our customers can decide which products will help them work towards their green or sustainability initiatives.

The easiest way for contract users to avoid buying products with unsubstantiated or misleading environmental claims is to find products that have been certified or recognized as “green” by governmental agencies or respected independent nonprofit organizations (see below for more information on recommended organizations).

What Types of Green Products are Available from Fastenal?
Fastenal organizes its environmentally preferable products into four categories:

1. Energy Conservation
2. Green Cleaning and Maintenance
3. Waste Reduction and Recycled Content
4. Water Conservation

These categories are further described in the “Green Product Category Breakdown” section below.

Why Buy Green Hardware Supplies?
- **Reduce Pollution and Utility Costs.** Building maintenance products (such as air conditioners, fans, lighting fixtures, and water heaters) that are ENERGY STAR-certified are among the most energy-efficient products in their class. Solar-powered generators and equipment eliminate energy use altogether. Choosing these products can reduce your electricity and gas consumption, lower your utility costs, and prevent the release of carbon dioxide (CO2) and other pollutants that are often created when energy is produced.

- **Conserve Water, Reduce Water and Sewer Costs.** Products that reduce water consumption (notably, those that have earned EPA’s WaterSense label) can lower your facility’s water and sewer bills and conserve this scarce natural resource, which can be vitally important during drought conditions.

- **Reduce Waste and Disposal Costs.** Building maintenance products that reduce waste (such as rechargeable batteries, microfiber cloths, and energy-efficient hand dryers) can help lower your facility’s waste disposal costs. Choosing trash bags, toilet paper and other products that are made from recycled materials can help you meet your waste minimization and “buy recycled” goals.

- **Protect Health.** Building maintenance products (e.g., cleaners, hand soaps, and paints) that are certified by Green Seal, UL (under its EcoLogo standard), or other third-party organizations are made with safer chemicals than equivalent conventional products. Choosing these products reduces health risks to employees who work with them and prevents releases of these harmful substances into our air and water.
• **Earn Green Building Rating System Credits.** Using energy and water saving products, recycled content products, and certified environmentally preferable cleaning and maintenance products can help public agencies earn LEED and other green building rating credits.

**How Can I Find Green Products on the Fastenal Website (www.fastenal.com)?**

Information about green products on Fastenal's website can be accessed in several different ways:

1. Type keywords or product categories into the search box on the home page, then click on “Green” under *Promotions and Special Interests* in the left column.

2. Look for Fastenal's green leaf symbol when viewing individual product choices. The leaf is shown both when you view an entire product category and on each individual product listing.

The environmental criteria each product met to earn the green leaf symbol are indicated in the *Product Details* section under the individual product listing. In the following example, note the leaf symbol above the manufacturer’s name in the individual listing. Also, the *Product Details* below state that the product has 100% recycled content, 75% postconsumer recycled content, and “meets EPA standards for minimum post consumer waste content.” EPA defines postconsumer content as material or a finished product that has served its intended use as a consumer item and been recovered from waste destined for disposal.
3. On the pull-down menu at the top of the Fastenal website, there are two ways to find green products.
   a. Choose “Product Categories” and scroll down to “Green Items” under Promotions & Special Interests. See box to the right.
   b. Choose “Resources” and scroll down to “Green Resources” under the “Green” category. This will bring you to a webpage that provides an overview of Fastenal's approach to designating green products. On the right is a box where you can click to open Fastenal’s Green Product Guide. This catalog can be browsed online, or downloaded as a PDF to be saved and browsed separately.

Each product listing in the catalog is marked with a symbol indicating the type of green attribute the product exhibits (e.g., energy conservation, green cleaning & maintenance, waste reduction, or water conservation). Additional details about the environmental certifications or attributes of each product can be found in the Fastenal.com website listing.

In the online version of the Green Product Guide, clicking on a part number will take you to the individual listing on Fastenal’s website, where additional product details are described, including the green attributes.

“Fastenal's Green Initiatives Support Yours”
Fastenal can support your green priorities through the following initiatives:

- **Custom Green Catalogs.** Fastenal can create custom catalogs, enabling contract users to access only the products their organization wants them to purchase, which is an effective way of ensuring that employees can easily order the highest quality and best-priced green products and avoid purchasing products that do not meet your organization's environmental priorities.
• **Specialty Recycling Services.** Fastenal offers several green services that can help facilities reduce or recycle hazardous materials (See *Green Product Guide*, p. 10) including, but not limited to:
  
  o **Call2Recycle** – contract users can receive boxes to participate in free industry-financed rechargeable battery recycling program  
  
  o **RecyclePak** – contract users can purchase prepaid boxes for recycling fluorescent lamps, ballasts and batteries  
  
  o **Toner/Ink Recycling Services** – contract users can download prepaid shipping labels so that empty cartridges can be remanufactured or recycled

• **Green Products Checklist.** A checklist of green product options for specific types of facilities and departments can help contract users identify green purchasing opportunities most suited to their needs (see *Green Product Guide*, p. 11).

• **Tracking and Reporting.** The *Sustainable Product Coordinator Tool* that tracks and reports your purchases of green products based on specific environmental attributes such as the presence of post-consumer recycled content or the absence of chemicals of concern. See the example below.

<table>
<thead>
<tr>
<th>CERTIFICATION-GREEN CLAIMS</th>
<th>SPEND</th>
<th>% OF TOTAL SPEND</th>
</tr>
</thead>
<tbody>
<tr>
<td>Environmentally Preferred</td>
<td>$83,299</td>
<td>38.33%</td>
</tr>
<tr>
<td>100% recycled content, 50% PCW</td>
<td>42,136</td>
<td></td>
</tr>
<tr>
<td>100% recycled, 75% PCW, EPA compliant</td>
<td>23,166</td>
<td></td>
</tr>
<tr>
<td>90% recycled, 15% PCW, May contribute to LEED credits</td>
<td>11,868</td>
<td></td>
</tr>
<tr>
<td>More efficient dyeing for improved indoor air quality</td>
<td>1,963</td>
<td></td>
</tr>
<tr>
<td>May contribute to LEED credits</td>
<td>963</td>
<td></td>
</tr>
<tr>
<td>100% recycled, 95% PCW, Packaged in Brik-Pak to optimize cube for freight &amp; storage savings</td>
<td>737</td>
<td></td>
</tr>
<tr>
<td>Irradiation-free per OECD calculation, Readily Biodegradable</td>
<td>641</td>
<td></td>
</tr>
<tr>
<td>Low VOC content, Renewable Resource</td>
<td>676</td>
<td></td>
</tr>
<tr>
<td>Does not contain para-dichlorobenzene (PDCB), which is a known carcinogen.</td>
<td>496</td>
<td></td>
</tr>
</tbody>
</table>

• **Green Vending Machines.** Fastenal’s FAST industrial vending machines stock tools, batteries, and other industrial supplies so that work sites can reduce inventory, waste, and administrative costs while being assured of having the right tools available when needed. Fastenal keeps them stocked with the supplies each site needs, workers obtain the products from the vending machine as needed, and the job site can track the usage without having to overbuy in order to keep their own stock available.
**Products that Promote Energy Conservation**

Products in this category include fans, air conditioners, water heaters, and other building equipment that is **ENERGY STAR-qualified** as well as power generators and lanterns that are powered by solar energy. Some products in this category are considered “inherently energy-efficient” even without a specific eco-label, such as motion sensors that automatically turn off lights when a room is unoccupied. Because many of these products are electrical supplies, they may also have an eco-label indicating that they comply with the European Union’s **Restriction of Hazardous Substances** (RoHS) Directive, which means they have little or no lead, mercury, or other toxic chemicals of high concern that are commonly found in these types of products. Below is a list of products in Fastenal’s offering that can help purchasers save energy and earn LEED and other green building rating credits.

<table>
<thead>
<tr>
<th>Product Category</th>
<th>Energy Efficiency Eco-Labels</th>
<th>Other Eco-Labels and Environmental Claims</th>
</tr>
</thead>
<tbody>
<tr>
<td>Air Conditioners</td>
<td>ENERGY STAR</td>
<td>More energy efficient Reduces energy costs</td>
</tr>
<tr>
<td>Air Filters</td>
<td></td>
<td>Improves indoor air quality May reduce energy costs</td>
</tr>
<tr>
<td>Ballasts</td>
<td>National Electrical Manufacturers Association (NEMA) Premium Efficiency</td>
<td>Electronic ballasts are more energy efficient than magnetic ballasts.</td>
</tr>
<tr>
<td>Calculators</td>
<td></td>
<td>Solar-powered</td>
</tr>
<tr>
<td>Compact Fluorescent Lamps (CFLs)</td>
<td>ENERGY STAR</td>
<td>Look for models with a relatively high rated life (10,000+ hours) and that are RoHS-compliant</td>
</tr>
<tr>
<td>Dehumidifiers</td>
<td>ENERGY STAR</td>
<td></td>
</tr>
<tr>
<td>Fans</td>
<td>ENERGY STAR</td>
<td></td>
</tr>
<tr>
<td>Flashlights/Lanterns (LED)</td>
<td></td>
<td>Rechargeable battery</td>
</tr>
<tr>
<td>Lanterns</td>
<td></td>
<td>Solar-powered</td>
</tr>
<tr>
<td>Fluorescent Tube Lamps (T5s and T8s that are compatible with electronic ballasts)</td>
<td></td>
<td>Highly energy efficient (look for models with highest efficacy (lumens per watt), with longest rated life, and that are RoHS-compliant)</td>
</tr>
<tr>
<td>LED Exit Signs</td>
<td></td>
<td>Look for models that use 5 watts or less</td>
</tr>
<tr>
<td>LED Lighting Fixtures</td>
<td>ENERGY STAR</td>
<td></td>
</tr>
<tr>
<td>LED Lamps (with screw base and internal driver)</td>
<td>ENERGY STAR</td>
<td></td>
</tr>
<tr>
<td>LED Pin-based Lamps</td>
<td></td>
<td>LED lights are more energy efficient than traditional incandescent or halogen lights.</td>
</tr>
<tr>
<td>Motors</td>
<td>National Electrical Manufacturers Association (NEMA) Premium Efficiency</td>
<td>Variable speed (saves energy on low-power setting)</td>
</tr>
<tr>
<td>Lighting Controls (e.g., Dimmers, Occupancy Sensors, Photo-cells, Timers)</td>
<td></td>
<td>Lighting controls reduce the amount of energy used by a lighting fixture</td>
</tr>
<tr>
<td>Photoluminescent Exit Signs</td>
<td></td>
<td>No energy during use</td>
</tr>
<tr>
<td>Power Generators</td>
<td></td>
<td>Solar-powered</td>
</tr>
<tr>
<td>Power Tools</td>
<td>ENERGY STAR (charger)</td>
<td>Conserves energy</td>
</tr>
<tr>
<td>Programmable Thermostats</td>
<td></td>
<td>Can result in energy savings up to 33%</td>
</tr>
<tr>
<td>Solar Chargers</td>
<td></td>
<td>Replace electricity or fuel consumption</td>
</tr>
<tr>
<td>Vacuums</td>
<td>ENERGY STAR</td>
<td>Also look for vacuums that are CRI approved</td>
</tr>
<tr>
<td>Water Heaters</td>
<td>ENERGY STAR</td>
<td>Solar-powered, tankless</td>
</tr>
</tbody>
</table>
Green Cleaning Products

Products in this category are used for facility cleaning and maintenance. Important multi-attribute eco-labels in this category include Green Seal, UL EcoLogo, and U.S. EPA’s Design for the Environment (DFE) Program. **Products with these eco-labels are in bold.** Single-attribute eco-labels should be considered when products are unavailable with multi-attribute eco-labels. Single-attribute eco-labels include USDA BioPreferred and Carpet and Rug Institute (CRI). Below is a table listing several types of green cleaning products offered by Fastenal that have reliable eco-labels and/or important environmental attributes, which may or may not be verified. The use of certified green-cleaning products may earn LEED and other green building rating credits.

<table>
<thead>
<tr>
<th>Product Category</th>
<th>Eco-Labels</th>
<th>Other Environmental Claims</th>
</tr>
</thead>
<tbody>
<tr>
<td>Air Fresheners and Deodorants</td>
<td>DfE</td>
<td>Dye-free</td>
</tr>
<tr>
<td></td>
<td>USDA BioPreferred</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Fragrance-free</td>
</tr>
<tr>
<td></td>
<td></td>
<td>No para-dichlorobenzene (a carcinogen)</td>
</tr>
<tr>
<td>Automotive Cleaners and Degreasers</td>
<td></td>
<td>Low-VOC level per South Coast Air Quality Management District (SCAQMD) Limits</td>
</tr>
<tr>
<td>Bathroom Cleaners and Drain Openers</td>
<td>DfE</td>
<td>Concentrated</td>
</tr>
<tr>
<td></td>
<td>Green Seal</td>
<td>Dye-free</td>
</tr>
<tr>
<td></td>
<td>USDA BioPreferred</td>
<td>Fragrance-free</td>
</tr>
<tr>
<td>Carpet Care Cleaning Products</td>
<td>Carpet and Rug Institute (CRI)</td>
<td>Concentrated</td>
</tr>
<tr>
<td></td>
<td>Green Seal</td>
<td>Dye-free</td>
</tr>
<tr>
<td></td>
<td>USDA BioPreferred</td>
<td>Fragrance-free</td>
</tr>
<tr>
<td>Degreasers</td>
<td>DfE</td>
<td>Dye-free; Fragrance free</td>
</tr>
<tr>
<td></td>
<td>Green Seal</td>
<td>Low-VOC level per South Coast Air Quality Management District (SCAQMD) Limits</td>
</tr>
<tr>
<td></td>
<td>USDA BioPreferred</td>
<td></td>
</tr>
<tr>
<td>Dishwashing Detergent</td>
<td>DfE</td>
<td>Dye-free</td>
</tr>
<tr>
<td></td>
<td>USDA BioPreferred</td>
<td>Fragrance-free</td>
</tr>
<tr>
<td>Dry Mops and Handles</td>
<td></td>
<td>Recycled content (wood, cotton, etc.)</td>
</tr>
<tr>
<td>Floor Cleaners, Polishes, Restorers, and Strippers</td>
<td>DfE</td>
<td>Concentrated</td>
</tr>
<tr>
<td></td>
<td>Green Seal</td>
<td>Dye-free</td>
</tr>
<tr>
<td></td>
<td>USDA BioPreferred</td>
<td>Fragrance-free</td>
</tr>
<tr>
<td>Floor Cleaning Equipment</td>
<td>Carpet and Rug Institute (CRI)</td>
<td>Designed to reduce waste of cleaning chemicals</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Equipped with technology to save water</td>
</tr>
<tr>
<td>Furniture Polish</td>
<td>USDA BioPreferred</td>
<td>Does not contain dyes or synthetic perfumes</td>
</tr>
<tr>
<td>General Purpose Cleaners (also called All-Purpose Cleaners or Multi-Purpose Cleaners)</td>
<td>DfE</td>
<td>Concentrated</td>
</tr>
<tr>
<td></td>
<td>Green Seal</td>
<td>Dye-free</td>
</tr>
<tr>
<td></td>
<td>USDA BioPreferred</td>
<td>Fragrance-free</td>
</tr>
<tr>
<td>Glass Cleaners</td>
<td>DfE</td>
<td>Concentrated</td>
</tr>
<tr>
<td></td>
<td>Green Seal</td>
<td>Dye-free</td>
</tr>
<tr>
<td></td>
<td>USDA BioPreferred</td>
<td>Fragrance-free</td>
</tr>
<tr>
<td>Hydraulic fluid</td>
<td>USDA BioPreferred</td>
<td></td>
</tr>
<tr>
<td>Laundry Detergent</td>
<td>DfE</td>
<td>Dye-free</td>
</tr>
<tr>
<td></td>
<td>USDA BioPreferred</td>
<td>Fragrance-free</td>
</tr>
<tr>
<td>Metal Polishes and Stainless Steel Cleaner</td>
<td>DfE</td>
<td>Dye-free</td>
</tr>
<tr>
<td></td>
<td>USDA BioPreferred</td>
<td>Fragrance-free</td>
</tr>
<tr>
<td>Skin Care (including Hand Soaps)</td>
<td>Green Seal</td>
<td>Recyclable containers</td>
</tr>
<tr>
<td></td>
<td>UL EcoLogo</td>
<td>No antimicrobial ingredients</td>
</tr>
<tr>
<td>Sweeping Compounds</td>
<td>UL EcoLogo</td>
<td>Water-based (unlike common petroleum-based compounds)</td>
</tr>
<tr>
<td></td>
<td>USDA BioPreferred</td>
<td></td>
</tr>
<tr>
<td>Vacuums</td>
<td>Carpet and Rug Institute (CRI)</td>
<td>99.97% efficient HEPA filter</td>
</tr>
<tr>
<td></td>
<td>ENERGY STAR</td>
<td>Microfiber reduces chemical use</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Recycled content</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reusable</td>
</tr>
<tr>
<td>Wiping Cloths</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Products that Promote Water Conservation

Products in this category, such as water-efficient showerheads and toilets, promote water conservation, the U.S. Environmental Protection Agency’s WaterSense Program certifies many of these products. The installation of water-conserving devices may earn LEED and other green building rating credits.

<table>
<thead>
<tr>
<th>Product Category</th>
<th>Water Conservation Eco-Labels</th>
<th>Other Eco-Labels and Environmental Claims</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aerators</td>
<td></td>
<td>Reduce water use</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Water conservation device</td>
</tr>
<tr>
<td>Faucets</td>
<td>WaterSense</td>
<td>Sensor-operated (can reduce water consumption but often run on batteries, which can create waste)</td>
</tr>
<tr>
<td>Floor Cleaning Equipment</td>
<td>Carpet and Rug Institute (CRI)</td>
<td>Equipped with technology to save water</td>
</tr>
<tr>
<td>Flush Valves and Flushometers</td>
<td>WaterSense</td>
<td>Foaming hand soap reduces water consumption</td>
</tr>
<tr>
<td>Hand Soap</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hoses</td>
<td></td>
<td>Contains flow restrictor, yields up to 20% reduction in water flow</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Lead-free</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Phthalate-free</td>
</tr>
<tr>
<td>Microfiber Mops &amp; Cloths</td>
<td></td>
<td>Contributes to reducing water consumption</td>
</tr>
<tr>
<td>Toilets and Urinals</td>
<td>WaterSense</td>
<td></td>
</tr>
</tbody>
</table>

![Image of Aerator](image1.png)
![Image of Faucet](image2.png)
![Image of Microfiber Mop](image3.png)
Products that Promote Waste Reduction

Products in this category contain recycled material, including postconsumer recycled content (e.g., paper towels and trash bags), or promote waste reduction, including reuse (e.g., rechargeable batteries, microfiber mops, and hand dryers). Purchasing recycled-content products may earn LEED and other green building rating credits. Some products have multi-attribute certifications such as Green Seal or UL EcoLogo. These products are in bold because they are preferable to products with single attributes.

<table>
<thead>
<tr>
<th>Product Category</th>
<th>Eco-Labels</th>
<th>Other Environmental Claims</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bathroom tissue</td>
<td>Forest Stewardship Council (FSC)</td>
<td>Recycled content, reduced packaging, source reduction (e.g. coreless)</td>
</tr>
<tr>
<td></td>
<td>Green Seal</td>
<td></td>
</tr>
<tr>
<td></td>
<td>UL EcoLogo</td>
<td></td>
</tr>
<tr>
<td>Batteries</td>
<td></td>
<td>Rechargeable</td>
</tr>
<tr>
<td>Column protectors</td>
<td></td>
<td>Recycled content</td>
</tr>
<tr>
<td>Entrance mats</td>
<td></td>
<td>Recycled content</td>
</tr>
<tr>
<td>Facial tissue</td>
<td>Forest Stewardship Council (FSC)</td>
<td>Recycled content - meets EPA Comprehensive Procurement Guidelines (CPG)</td>
</tr>
<tr>
<td></td>
<td>UL EcoLogo</td>
<td></td>
</tr>
<tr>
<td>Flashlights</td>
<td></td>
<td>Rechargeable, LEDs (reduce battery usage)</td>
</tr>
<tr>
<td>Hand dryers</td>
<td></td>
<td>Waste reduction (replaces paper towels)</td>
</tr>
<tr>
<td>Gloves, Chemical-resistant (Nitrile and Rubber)</td>
<td></td>
<td>PVC-free</td>
</tr>
<tr>
<td>Ear plugs</td>
<td></td>
<td>PVC-free, Reusable</td>
</tr>
<tr>
<td>Ladders, platforms and step stools</td>
<td></td>
<td>Recycled content</td>
</tr>
<tr>
<td>Microfiber Mops &amp; Cloths</td>
<td></td>
<td>Reusable (replace paper towels)</td>
</tr>
<tr>
<td>Napkins</td>
<td>UL EcoLogo</td>
<td>Recycled content - meets EPA Comprehensive Procurement Guidelines (CPG)</td>
</tr>
<tr>
<td>Paper towels</td>
<td>Green Seal</td>
<td>Recycled content - meets EPA Comprehensive Procurement Guidelines (CPG)</td>
</tr>
<tr>
<td></td>
<td>UL EcoLogo</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Forest Stewardship Council (FSC)</td>
<td></td>
</tr>
<tr>
<td>Parking stops, Speed bumps and Accessories</td>
<td></td>
<td>Recycled content - meets EPA Comprehensive Procurement Guidelines (CPG)</td>
</tr>
<tr>
<td>Recycling containers</td>
<td></td>
<td>Facilitates recycling</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Recycled content - meets EPA Comprehensive Procurement Guidelines (CPG)</td>
</tr>
<tr>
<td>Recycling kits for fluorescent lamps/ballasts, batteries, electronics, and mercury devices</td>
<td></td>
<td>Facilitate recycling</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Recycled content</td>
</tr>
<tr>
<td>Safety signs</td>
<td></td>
<td>Recycled content - meets EPA Comprehensive Procurement Guidelines (CPG)</td>
</tr>
<tr>
<td>Sorbents</td>
<td></td>
<td>Recycled content - meets EPA Comprehensive Procurement Guidelines (CPG)</td>
</tr>
<tr>
<td>Storage units, cabinets, lockers and shelving</td>
<td>Forest Stewardship Council (FSC)</td>
<td>Recycled content</td>
</tr>
<tr>
<td></td>
<td>UL GREENGUARD</td>
<td></td>
</tr>
<tr>
<td></td>
<td>SCS Indoor Advantage</td>
<td></td>
</tr>
<tr>
<td>Toilet seat covers</td>
<td>UL EcoLogo</td>
<td>Recycled content - meets EPA Comprehensive Procurement Guidelines (CPG)</td>
</tr>
<tr>
<td>Trash bags &amp; Can liners</td>
<td>Biodegradable Products Institute (BPI)</td>
<td>Recycled content - meets EPA Comprehensive Procurement Guidelines (CPG)</td>
</tr>
<tr>
<td>Truck/Forklift equipment</td>
<td></td>
<td>Recycled content</td>
</tr>
<tr>
<td>Water Bottle Filling Station</td>
<td></td>
<td>Reduces plastic waste</td>
</tr>
<tr>
<td>Wiping Cloths</td>
<td></td>
<td>Recycled content</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reusable (replaces paper towels)</td>
</tr>
<tr>
<td>Workbenches</td>
<td>SCS Indoor Advantage</td>
<td>Recycled content</td>
</tr>
</tbody>
</table>
### Eco-label Descriptions

<table>
<thead>
<tr>
<th>Eco-label</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>BPI</td>
<td>The Biodegradable Products Institute (BPI) is an independent organization that certifies that bio-based plastic products with “biodegradable” claims will safely break down in a typical commercial composting facility. For more information, please visit <a href="http://www.bpiworld.org/">http://www.bpiworld.org/</a>.</td>
</tr>
<tr>
<td>Comprehensive Procurement Guidelines (CPG)</td>
<td>The U.S. Environmental Protection Agency’s Comprehensive Procurement Guidelines provide recommendations on recycled content for a wide range of products such as janitorial paper products, trash cans and liners, construction products, and more. These products are required to be purchased if federal funding is used. For more information, please visit <a href="http://www.epa.gov/cpg">http://www.epa.gov/cpg</a>.</td>
</tr>
<tr>
<td>DFE</td>
<td>The Design for the Environment (DFE) Program recognizes products that have been screened by the EPA to have “only those ingredients that pose the least concern among chemicals in their class.” For more information, including a list of DFE-Recognized products, please visit <a href="http://www.epa.gov/dfe/pubs/projects/formulat/saferproductlabeling.htm">http://www.epa.gov/dfe/pubs/projects/formulat/saferproductlabeling.htm</a>.</td>
</tr>
<tr>
<td>ENERGY STAR</td>
<td>ENERGY STAR is a voluntary rating program run jointly by the U.S. Environmental Protection Agency and the U.S. Department of Energy. ENERGY STAR provides standards that identify the most efficient products such as refrigerators, CFLs, and water heaters in their product category. For more information, please visit <a href="http://www.energystar.gov/">http://www.energystar.gov/</a>.</td>
</tr>
<tr>
<td>Forest Stewardship Council (FSC)</td>
<td>FSC is an independent eco-label that promotes the responsible management of the world’s forests. FSC is a certification system that provides internationally recognized standard-setting, trademark assurance, and accreditation services for responsible forestry practices. For more information, please visit <a href="http://www.fsc.org/">http://www.fsc.org/</a>.</td>
</tr>
<tr>
<td>Green Seal</td>
<td>Green Seal is an independent eco-label, founded in 1989, that certifies a wide range of products such as paints, papers, cleaners, and businesses themselves such as hotels and lodging. For more information, please visit <a href="http://www.greenseal.org/">http://www.greenseal.org/</a>.</td>
</tr>
<tr>
<td>NEMA Premium Efficiency</td>
<td>Run by the Association of Electrical and Medical Imaging Equipment Manufacturers, NEMA Premium rates energy-efficient motors. For more information, please visit <a href="http://www.nema.org/gov/energy/efficiency/premium/">http://www.nema.org/gov/energy/efficiency/premium/</a>.</td>
</tr>
<tr>
<td>RoHS</td>
<td>RoHS (Restriction of Hazardous Substances) is a policy directive adopted by the European Union in 2003 (and updated in 2010) to restrict the use of six hazardous materials in electronics. RoHS restricts the use of lead, mercury, cadmium, hexavalent chromium, polybrominated biphenyls (PBBs), and polybrominated diphenyl ethers (PBDEs). For more information, please visit <a href="http://www.rohs.eu/english/index.html">http://www.rohs.eu/english/index.html</a>.</td>
</tr>
<tr>
<td>SCS Sustainable Choice Certified</td>
<td>Scientific Certification Systems verifies green claims such as “biodegradable” or “contains recycled content.” SCS also oversees compliance with California Gold Sustainable Carpet Standard and other environmental certifications. For more information, please visit <a href="http://www.scscertified.com">http://www.scscertified.com</a>.</td>
</tr>
<tr>
<td>UL EcoLogo</td>
<td>UL EcoLogo is a multi-attribute eco-label managed by Underwriters Laboratories that certifies thousands of different products in many categories such as cleaning products, hand soaps, janitorial paper products, paint and more. For more information, please visit <a href="http://www.ecologo.org/en/">http://www.ecologo.org/en/</a>. A list of UL EcoLogo-certified products can be found in UL’s <a href="http://www.etslco.com/UP/UPHome.aspx">Sustainable Product Guide</a>, which can be accessed at <a href="http://productguide.ulevnenvironment.com/QuickSearch.aspx">http://productguide.ulevnenvironment.com/QuickSearch.aspx</a>.</td>
</tr>
<tr>
<td>UL GREENGUARD</td>
<td>UL GREENGUARD aims to improve indoor air quality and reduce exposure to toxic chemicals by certifying products that emit low levels of volatile organic compounds (VOCs) such as formaldehyde, which is a human carcinogen. This eco-label can primarily be found on building materials, sealants, adhesives, insulation, flooring, and furniture. For more information, please visit <a href="http://www.greenguard.org/en/index.aspx">http://www.greenguard.org/en/index.aspx</a>. A list of UL EcoLogo-certified products can be found in UL’s <a href="http://www.etslco.com/UP/UPHome.aspx">Sustainable Product Guide</a>, which can be accessed at <a href="http://productguide.ulevnenvironment.com/QuickSearch.aspx">http://productguide.ulevnenvironment.com/QuickSearch.aspx</a>.</td>
</tr>
<tr>
<td>USDA BioPreferred</td>
<td>BioPreferred is a voluntary designation program run by the U.S. Department of Agriculture that identifies products that meet or exceed minimum levels of biobased content. For more information about the USDA’s Certified Biobased Products, please visit <a href="http://www.biopreferred.gov">http://www.biopreferred.gov</a>. A list of USDA-certified biobased products can be accessed at <a href="http://www.biopreferred.gov/bioPreferredCatalog/faces/jsp/catalogLanding.jsp">http://www.biopreferred.gov/bioPreferredCatalog/faces/jsp/catalogLanding.jsp</a>.</td>
</tr>
<tr>
<td>WaterSense</td>
<td>WaterSense is an EPA-sponsored program that certifies and labels water-efficient products such as shower heads, toilets, and irrigation equipment. For more information, please visit <a href="http://www.epa.gov/watersense/index.htm">http://www.epa.gov/watersense/index.htm</a>.</td>
</tr>
</tbody>
</table>
**Examples of Green Products Available from Fastenal**

**Bathroom Cleaner**
Many of Fastenal’s green products have been certified or recognized as green by an independent third party organization or government agency. For example, this bathroom cleaner is Green Seal-certified, which means it meets the multiple health and environmental considerations (as well as performance requirements) of Green Seal’s standard for institutional cleaners.

**Trash Bags**
This trash-can liner has no independent rating or certification, but under “Product Details,” the item is listed as having 100% recycled content with a minimum of 30% post-consumer recycled content. Products that claim to have environmental attributes but lack independent recognition should be considered only when there are no independent green certifications or ratings for that product category.

**Additional Resources**
- WSCA-NASPO MRO Contract webpage
- RPN Green Hardware Supplies webinar webpage

---

The Responsible Purchasing Network (RPN) created this fact sheet for the National Association of State Procurement Officials (NASPO) and the United States Environmental Protection Agency (EPA). This project has been funded under a contract from NASPO and by EPA Grant #96165001 to RPN. The contents do not necessarily reflect the views and policies of the EPA or NASPO, nor does mention of trade names or commercial products constitute endorsement or recommendation for use. For more green purchasing resources, visit RPN at: www.ResponsiblePurchasing.org.